

Governance and Economic Sustainability in North Atlantic communities

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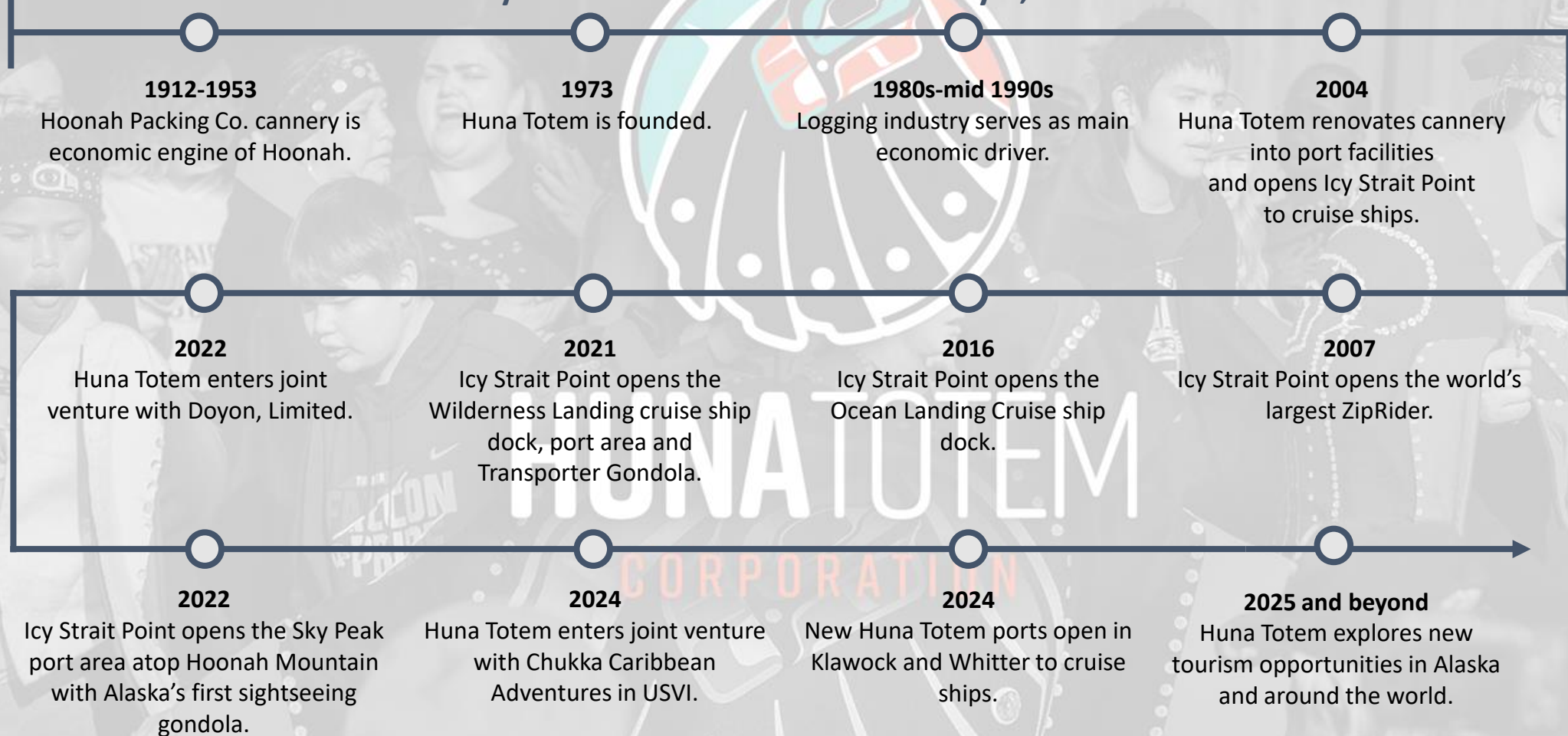
NALIK
VENTURES

Huna Totem

Case Study

Huna Totem's Journey

Since its opening, Icy Strait Point welcomed over 2 million cruise travelers, creating 260 jobs, and generated over \$64 million in tax revenue for the City of Hoonah which is benefits by 1,600 shareholders



Huna Totem builds Icy Strait Point



HUNATOTEM
CORPORATION

Huna Totem Corporation transformed Icy Strait Point into the only Indigenous-owned, all-inclusive U.S. cruise port.

ICY STRAIT



INFRASTRUCTURE



Huna Totem attracted over \$180M in investment for Icy Strait Point, with ship calls from every cruise line visiting Alaska.

Spans over 23,000 acres with **two docks**

520K passengers in 2024

Distinctly Alaskan, owned by locals

17 tour products for passengers

Alaska's only high-speed gondola systems

SeatradeCruise Awards Winner | 2020

Icy Strait Point – Port and facilities financing through passenger commitments



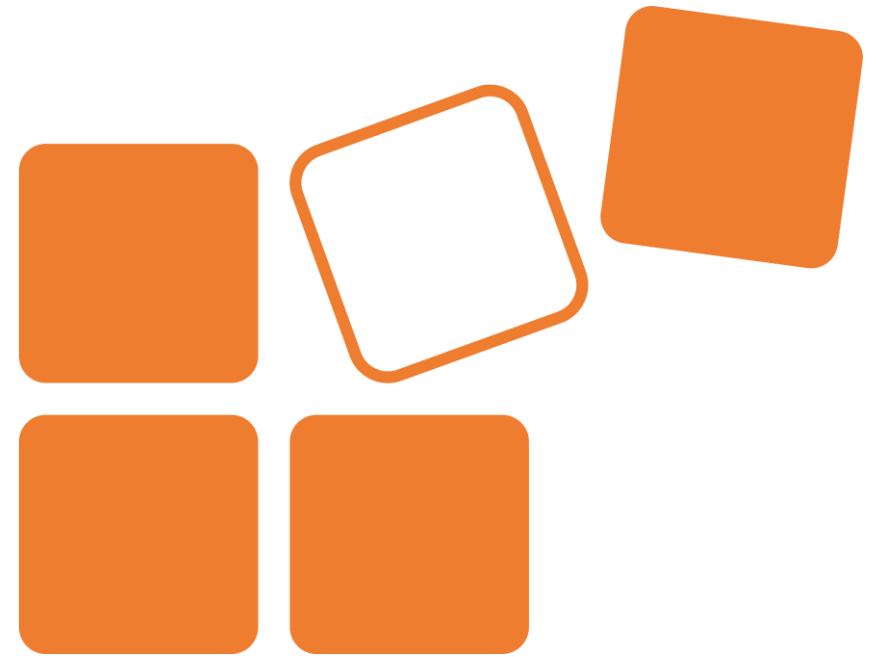
Icy Strait Point – One of the most popular cruise destinations in Alaska



Case 2

Consolidated Investment

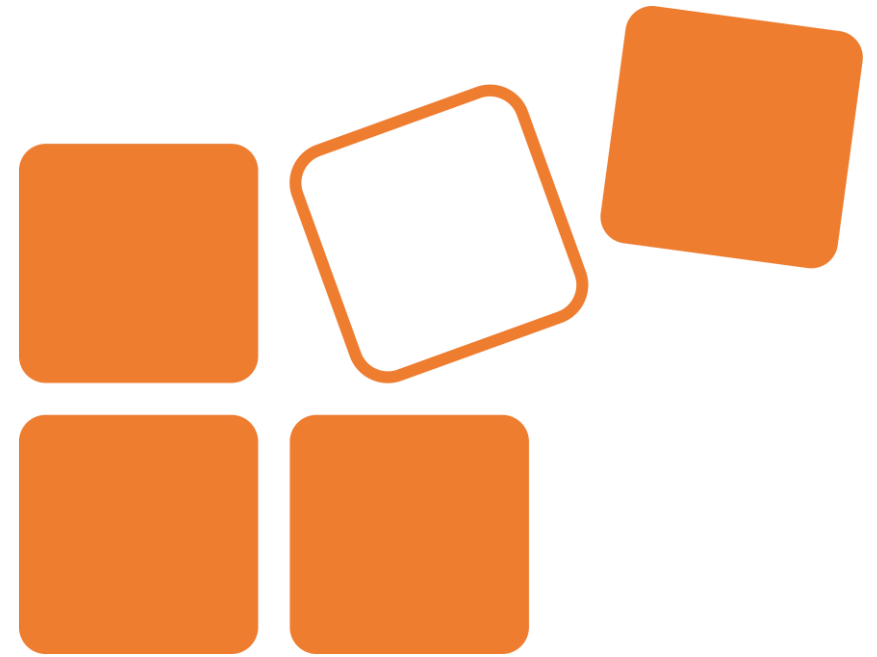
- Local business need investments in the scale of 0,25-3 million pounds
- Big investors do not look at investment under 40-50 pounds
- Can we consolidated our investment needs



Case 2

Consolidated Investment

- Investors look for stable investments
- Yes it is more expensive to invest small community's but the investment is more secure from competition from other investors in the long run
- We need to get the god story's of our companies out there





Qujanaq



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